

**THOMAS J. SMITH**

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**INFORMATION FOR PROPOSED MEDIATION/ARBITRATION**

I appreciate you considering me in connection with your proposed ADR procedure. The following is an excerpt from my resume covering my professional background.

“Thomas J. Smith attended the University of Texas where he received both his B.A. and LL.B. degrees. He practices law primarily in the Business and Real Estate areas. He is licensed to practice in all Texas courts, as well as the Federal Courts in the Western District of Texas. He is a member of the American Bar Association, San Antonio Bar Association, San Antonio Bar Foundation, Texas College of Real Estate Attorneys, the College of the State Bar of Texas and the American Inns of Court, is a past member of the Board of Directors of the National Association of Attorney-Mediators, the immediate past President of the San Antonio Chapter of the Association of Attorney-Mediators, and a member of the Texas Association of Mediators. He is immediate past Chairman of the ADR Section of the San Antonio Bar Association.”

Most of my legal experience has been in commercial real estate and business law. A deep dark secret about my past is that for the first five years out of law school I did mostly litigation. It was because of this litigation background that I began assisting my firm’s litigation section in the late 1980’s when real estate matters moved from the closing table to the court room. I became interested in arbitration/mediation at that time and have been an arbitrator/mediator since 1992. I have mediated or arbitrated over 2,000 cases and have participated in many mediations and arbitrations as an attorney for one of the parties. I am convinced that the process works and have become a strong advocate for mediation. I am a frequent speaker on this subject, moderated an Alternative Dispute Resolution conference, participated as a speaker and panelist in the “Ultimate Mediation Skills Course” in San Antonio, and spoke on ADR at the 2005 Advanced Real Estate Law Course. I recently chaired a Mediation Roundtable sponsored by the San Antonio Bar Association. I have participated in the annual Masters’ Forum at the Strauss Institute for Dispute Resolution at Pepperdine University. I have been named a “Super Lawyer” by Texas Monthly Magazine every year since 2003, have been listed as one of San Antonio’s best lawyers in Scene in SA Monthly and the San Antonio Business Journal and have been named one of the Best Lawyers in America by Woodward/White Publishers. I have served as an arbitrator in complex commercial cases.

My customary fee for a full day’s mediation is \$2,500.00, \$1,200.00 for a one-half day mediation, with an additional charge for multiple parties. I charge hourly for an arbitration.

Again, thanks for considering me and if you have any questions please feel free to give me a call.